CONFERENCE PROGRAM

aug 2019 26 to 30 AQWA Corporate - RJ

An edition:

oeg**Tech**Week





CONFERENCE PROGRAM

AUGUST | 26

| 09:00 - 09:15 | Security Moment |
|---------------|--|
| | Opening Ceremony: |
| | Milton Costa Filho – Secretary General – IBP |
| 09:15 - 10:15 | Gerardo Uria - Secretary US National Commitee - WPC |
| | Orlando Ribeiro – Executive Manager – Petrobras/Cenpes |
| | Fernando Rizzo – Director – Instituto Nacional de Tecnologia (INT) |
| | TECH TALK: What is the vision of the brazilian government on industry 4.0? |

Objective: Industry 4.0, also referred as the fourth industrial revolution, including innovations in the automation field and uses digital technologies such as the Internet of Things and cloud computing, for example. The market brings opportunities to create new business models and increase the productivity supported by science, technology and innovation. The panel aims to present the Brazilian Government initiatives in this field, to increase the competitiveness of the country's industrial production.

| 10:15 - 11:00 | Fernando Rizzo - Director - Instituto Nacional de Tecnologia (INT) |
|---------------|--|
| 11:00 - 11:30 | Coffee Break |

TREND TALK: The impact of digital technologies on the future of the Oil and Gas industry 4.0?

Objective: Technology has been shaping our industry and it will play an important role in the future of the industry. Development of new technologies has been a key factor of success on the exploration of O&G deepwater, heavy oil treatment and O&G production from shale. Digital Technology can lead to a positive impact of our industry by increasing its competitiveness and productivity, lowering the operational costs and maximizing the value of the resources. This panel aims to address how technology will affect the future of the O&G industry and how it can change the course of energy resources in the future.

| | Moderator: Aspen Andersen – CIO – BR Distribuidora |
|---------------|---|
| 11:30 - 12:30 | S1: Glaucia Alves - Innovation Director - Delloite |
| | S2: Oliver Cunningham – Transformation Architect – KPMG |
| | S3:: Viviane Costa - Senior Manager - Accenture |
| 12:30 - 12:45 | Survey |
| 12:45 - 14:15 | Lunch |

TECH CHALLENGES: What are the challenges of the O&G sector for industry 4.0?

Objective: As organizations start to embrace industry 4.0, they are finding that digital business is not as simple as buying the latest technology — it requires significant changes to culture and systems. This panel aims to discuss the barriers that our sector must overcome to transform their organization into a digital business.

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| | AUGUST 26 |
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| | Moderator: Tamara Garcia Bermejo - R&D Manager - Repsol Sinopec Brazil |
| 14:15 - 15:15 | S1: Sylvia dos Anjos – General Manager of Applied Technologies of Libra – Petrobras |
| | S2: Hege Færø – Vice President Operations Technology & Excellence – Equinor |
| | S3: Ana Hoffman - Manufacturing Lead – Microsoft Brazil |
| 15:15 - 15:20 | TECH BITS |
| | TECH CASE: Where the digital transformation makes a difference? |
| transformation typ the company is org | oth expanded the possibilities of digital transformation and increased its importance to the O&G companies. Digital bically has profound implications for an organization—affecting strategy, talent, business models, and even the way ganized. This panel aims to discuss where digital transformation makes difference for our industry. Moderator: Hércules Padilha – Digital Transformation Manager – Petrobras |
| - | S1: Jane Zhang - General Manager - Shell Technology Brazil |
| 15:20 - 16:20 | S2: Denis Balaguer – Latin America South Innovation Leader – EY |
| | S3: Anderson Moraes - Digitalization & Technology Manager - Aker Solutions |
| | S4: Rich McAvey – Global Leader O&G - Gartner |
| 16:20 - 16:25 | Cyber Security Moment - PWC |
| 16:25 - 16:55 | Coffee Break |
| 16:55 - 17:00 | TECH BITS |

TECH SHOW: How to change the culture of your company regarding the importance of digital?

Objective: Shortcomings in an organizational culture could be one of the main barriers to a company success in the digital age. Digital transformation is affecting every aspect of business, including customer relationship, human resources, sales & marketing, operational performance and provision of services. Corporate cultures must reflect the quickness and agility of digitalization to remain competitive and to continue attracting the best talents to the companies. This panel aims to discuss how we can change the culture of O&G companies considering the digital age.

| | Moderator: Augusto Borella – Digital Transformation General Manager – Petrobras |
|---------------|--|
| 17:00 - 18:15 | S1: Edilson Cardoso - Innovation & Digital Manager, Services & Support – Embraer |
| | S2: Itzhak "Tsahi" Reich - Consul for Economic Affairs – Israel Trade & Investment |
| | S3: Cristina Jeronimides - Enterprise Sales - Amazon |
| 18:15 - 18:20 | BITS AND ENDS: information and tips on the O&G TechWeek. |
| 18:20 - 18:50 | Happy Hour |



09:00 - 09:15

Security Moment

TECH TALK: The Future of Energy

Objective: The Energy sector is a vital part of the global economy and a key to building a sustainable future. From a historical focus on productivity and profits, the tide is turning slowly toward responsible and renewable energy production to support increasing global energy demands. Exponential advances in technology are helping us to create cleaner, more sustainable energy sources, production, and storage methods.

| 09:15 - 10:00 | Gil Giardelli - Global MBA Professor, Columnist at BandNewsFM, Founder at 5era and PlugInBot |
|---------------|--|
| 10:00 - 10:05 | TECH BITS |

TREND TALK: Cooperation between O&G and technology-based companies to develop innovative projects for industry

Objective: The oil & gas sector, in the context of digital transformation and energy transition, has been facing technological challenges and, consequently, new demands arise. Cooperation between O&G and technology companies is the most effective way to develop new technologies and innovations. Developing technologies that enable a safer and more accurate decision-making process, enabling the development of fields and maximizing asset results, as well as preserving the environment and the safety of operators, are the goals pursued by O&G companies in partnership projects with technology companies.

| | Moderator: Daniel Michilini Carocha - Latin America Digital Innovation & Acceleration Leader – Chevron |
|---------------|--|
| 10:05 - 11:05 | S1: Vinicius Girardi - Business Development Manager - Oil & Gas Software and Services - ESSS |
| 10:05 - 11:05 | S2: Cássio Brandão – Business Development Manager - Google |
| | S3: Fábio Zuvanov – Brasil Energy Director - Intel |
| 11:05 - 11:35 | Coffee Break |

TECH CHALLENGE: What are the challenges of the supply chain in the digital transformation of the O&G sector?

Objective: The Digital transformation technologies adopted by companies have been essential to drive greater productivity, efficiency and cost savings. What are the potential challenges and how can they be overcome? The panel will discuss strategies that can help companies in the industry to evaluate all of their operations and identify digital metrics to achieve business goals.

| | Moderator: Rafael Tristão - Supply Chain South America Director- Equinor |
|---------------|---|
| 11:35 - 12:35 | S1: Soichi Ide – Vice President - Modec |
| | S2: Marcelo Xavier – Brazil Vice President - Subsea 7 |
| | S3: Veronica Gouvea - Process Improvement Manager - Schlumberger |
| 12:35 - 12:50 | Survey |
| 12:50 - 14:20 | Lunch |



TECH CASE: Digital Transformation: Case Studies

Objective: This Tech Case will provide a selection of case studies illustrating the challenges and opportunities faced by organizations in their journey to digital transformation, the projects outputs and the key lessons to be learnt from their experiences.

| | Moderator: Isabel Waclawek – R&D Director – TOTAL |
|---------------|--|
| 14:20 - 15:20 | S1: Pedro Leal Noce - Digital and Innovation Manager - Pulse Raízen Innovation Hub |
| | S2: Marcelo Inojosa - Oil & Gas Industry Consultant - Rockwell Automation |
| | S3: Tarcísio Romero de Oliveira - Digital Acceleration Consulting - AVEVA |
| 15:20 - 15:25 | Cyber Security Moment - PWC |
| 15:25 - 15:55 | Coffee Break |

TECH CHALLENGE: Digital Transformation: Brazilian Case Studies

Objective: This Tech Case will provide a selection of case studies illustrating the challenges and opportunities faced by organizations in their journey to digital transformation, the projects outputs and the key lessons to be learnt from their experiences.

| | Moderator: Orlando Ribeiro – Executive Manager – Petrobras/Cenpes |
|---------------|--|
| 15-55 10-55 | S1: Geraldo Luiz Rochocz - Director - Radix |
| 15:55 - 16:55 | S2: Eduardo Costa - CEO - Ouro Negro |
| | S3: Lélio Souza – CEO – Intelie |
| 16:55 - 17:00 | TECH BITS |

TECH SHOW: Digital Transformation: Skills And Talent Management

Objective: The digital transformation impacts people, it is also done to improve people's lives, so we need to look at the skills and talent topic holistically and alongside the other pillars we are discussing in this series: mindset, digital destiny, technology, and organizational evolution. In looking at skills and talent, we primarily focus on the impact of change in two areas: skills, and talent management.

| | Moderator: Rafael Torres - Business Development Director - SBM Offshore |
|---------------|---|
| 17:00 - 18:15 | S1: Laercio Lamarca – Senior Digital Technology Manager – Indra |
| | S2: Rachel Goldgrob Milech - Senior Associate - Korn Ferry |
| | S3: Lucia Madeira – President – ABRH Rio de Janeiro |
| 18:15 - 18:20 | BITS AND ENDS: information and tips on the O&G TechWeek. |
| 18:20 - 18:50 | Happy Hour |

•••**Tech**Week 🌼 🌀

| | AUGUST 28 |
|---|---|
| 09:00 - 09:15 | Security Moment |
| | Opening Ceremony: |
| | Milton Costa Filho – Secretary General – IBP |
| 09:15 - 10:30 | Pablo Roberto Fava - Senior Vice-President Digital Industries - Siemens Brazil |
| 09.19 - 10.50 | Marco Saltini - Vice President - German-Brazilian Chamber of Commerce Rio de Janeiro |
| | Johannes Bloos – Deputy Consul General – German Consulate General Rio de Janeiro |
| | Pedro Doria - Co-funder and Editor at Meio, Columnist at CBN, Globo and Estadão |
| 10:30 - 11:00 | Coffee Break |
| | The impact of digital technologies in the german O&G industry |
| ing the country a internet impaction | rting the development of digital technologies through Industry 4.0 is a German government strategy for consolidat as a technology leader and for developing its global capacity. This context technology development and integrated ng the industrial development process in country. The panel aims to discuss the challenges generated by the chal s of German industry. |
| | |
| | Moderator: Gloria Rose - Germany Trade & Invest Director – São Paulo, Brazil |
| 11:00 - 12:00 | Moderator: Gloria Rose - Germany Trade & Invest Director – São Paulo, Brazil S1: Patrick von Pattay – VP of Digital Portfolio & Transformation – Wintershall DEA - Kassel, Germany |
| 11:00 - 12:00 | |
| 11:00 - 12:00 12:00 - 12:05 | S1: Patrick von Pattay – VP of Digital Portfolio & Transformation – Wintershall DEA - Kassel, Germany |
| | S1: Patrick von Pattay – VP of Digital Portfolio & Transformation – Wintershall DEA - Kassel, Germany S2: Bernd Riedl – Product Manager - Innophone AG - São Paulo, Brazil |
| 12:00 - 12:05 Objective: A sele | S1: Patrick von Pattay – VP of Digital Portfolio & Transformation – Wintershall DEA - Kassel, Germany S2: Bernd Riedl – Product Manager - Innophone AG - São Paulo, Brazil TECH BITS |
| 12:00 - 12:05 Objective: A sele | S1: Patrick von Pattay – VP of Digital Portfolio & Transformation – Wintershall DEA - Kassel, Germany S2: Bernd Riedl – Product Manager - Innophone AG - São Paulo, Brazil TECH BITS German Tech Cases |

| 12:05 - 12:50 | S1: Jens Hüren – Managing Director & Director Turbo Division - MAN Energy Solutions Brazil |
|---------------|--|
| | S2: Jaime Barros - Vice President - SAP - São Paulo, Brazil |
| 12:50 - 13:05 | Survey |
| 13:05 - 14:20 | Lunch |



Research and innovation in the digital era

Objective: The increased competitiveness imposed by globalization makes research and development (R&D) essential for companies wishing to survive and reinvent themselves in the digital age. The objective of the panel is to present R&D development focusing on digital development.

| 14:20 - 15:05 | Moderator: Sthener Campos - Digital Transformation Coordinator – Petrobras/CENPES |
|---------------|--|
| | S1: Thomas Bauer – Researcher - Fraunhofer Institute IESE – Kaiserslautern, Germany |
| | S2: Claudio Makarovsky – Head O&G Sales - Siemens – Rio de Janeiro, Brazil |
| 15:05 - 15:10 | Cyber Security Moment - PWC |

German Tech Cases

Objective: A selection of case studies from Germany illustrating the opportunities and challenges facing organizations on their journey to digital transformation and the key lessons to learn from their experiences.

| 15:10 - 15:55 | Moderator: Milton Costa Filho – Secretary General - IBP - Rio de Janeiro, Brazil |
|---------------|--|
| | S1: Rolf Pickert – General Manager – Brasbauer / NEORig - São Paulo, Brazil |
| | S2: Joachim Fritz - Managing Director – Leser - Rio de Janeiro, Brazil |
| | S3: Alan Ferreira - Manager - Samson Control - São Paulo, Brazil |
| 15:55 - 16:25 | Coffee Break |

TREND TALK: The future of the industry 4.0

Objective: Technology is constantly developing. In recent years, when we talk about the future of Industry, we see how digital transformation technologies are bringing innovations to the areas of control, automation and information technology. This objective of this panel is to discuss what the future of industry 4.0 will be.

| 16:25 - 17:10 | Moderator: Gloria Rose - Germany Trade & Invest Director – São Paulo, Brazil |
|---------------|---|
| | S1: José Folha Mós Neto - Product Portfolio Manager for South America – Festo Brasil – São Paulo, Brazil |
| | S2: Johannes Klingberg – Executive Director – Germany Engineers Association Brazil (VDI) – São Paulo, Brazil |
| 17:10 - 17:15 | TECH BITS |

TECH SHOW: The impact of digital transformation in the management of big companies

Objective: Technology has profoundly transformed habits, values and customs. The introduction of digital transformation in large companies is a necessary adaptation in the context of exponential and more agile organizations for repositioning in the face of external pressure, resulting from a scenario of rapid and constant changes. The panel will discuss the real impact of digital transformation on companies.

| 17:15 - 18:00 | Moderator: Pedro Doria - Co-founder and Editor at Meio, Columnist at CBN, Globo and Estadão |
|---------------|---|
| | S1: Pablo Roberto Fava - Senior Vice-President Digital Industries - Siemens Brazil |
| | S2: Augusto Borella - Digital Transformation General Manager - Petrobras |
| 18:00 - 18:05 | BITS AND ENDS: information and tips on the O&G TechWeek. |
| 18:05 - 18:35 | Happy Hour |

09:00 - 09:15

Security Moment

TECH TALK: The geopolitics of digital technology

Objectve: Digital technology is increasingly present in corporate business. From smartphones, tablets and computers to the use of more sophisticated technologies such as AI, Machine Learning, Augmented Reality, are already present in the operational and strategic routine of companies. In short time, technology has exploded in the market and now many operations and processes are technology dependent to happen.

The panel aims to make a brief analysis of this evolution and highlight Brazil's position in the rankings of technology and innovation.

| 09:15 - 10:00 | Moderator: Pedro Doria – Co-founder and Editor at Meio, Columnist at CBN, Globo and Estadão |
|---------------|--|
| | S1: Marcelo Marinho Simas - Economist - BR Distribuidora |
| | S2: André Miceli – Columnist at MIT Sloan Review Brazil and Executive Director - Infobase |
| 10:00 - 10:05 | TECH BITS |

TREND TALK: Venture capital investment driving innovation in O&G

Objective: The energy industry requires reliable technologies born out of innovative ideas and concepts. These have allowed for industry advancement into deepwater assets. The advent of venture capital backed investment within the energy industry has precipitated the current shale revolution and have had a significant impact on energy development and the advancements in deepwater domains in the past decades. This panel will discuss the roles venture capital (VC), mergers and acquisitions (M&A), and innovators have had on the advancement of technologies within our energy industry. While also providing an outlook on future energy challenges, this panel will delve into how technology cross pollination and integration can bridge gaps between hardware and the future digital oilfield.

| 10:05 - 11:05 | Moderador: Hudson Mendonça – Researcher Director – ABStartups |
|---------------|--|
| | S1: Felipe Gelelete – Entrepreneurship and Investment Startups Manager - FINEP |
| | S2: Marcelo de Almeida - Investor, Founder and Partner - Brain Ventures |
| | S3: Franklin Ribeiro - Head Startup Ecosystem – InvestSP |
| 11:05 - 11:35 | Coffee Break |

TECH CHALLENGE: T&I Ecosystem

Objective: The Brazilian technology and innovation ecosystem has major challenges regarding its consolidation. It is closely supported by the Triple Helix, where a close relationship between government, industry and research centers is fostered. This Ecosystem has been leveraged and fostered in recent decades by various fronts, such as regulations and laws such as the Informatics Law, the Innovation Law and the Good Law and, recently, by public - private initiatives. The panel aims to discuss the initiatives that exist and new possibilities to make the Brazilian technology and innovation ecosystem sustainable.

| 11:35 - 12:35 | Moderator: Gustavo Robichez – Coordinator of Technological Innovation Programs - PUC-Rio |
|---------------|--|
| | S1: Antônio Botelho – Partner - Gavea Angels |
| | S2: Gustavo Bursztyn- CFO Upstream - Shell Brazil |
| | S3: José Carlos Pinto – President – Parque Tecnológico UFRJ |



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| 11:35 - 12:35 | S4: Nívio Ziviani - Professor Emeritus at the Department of Computer Science and Administration Advisor – Petrobras |
| 12:35 - 12:50 | Survey |
| 12:50 - 14:20 | Lunch |
| | TECH CASE: Innovation experiences: case studies |
| | ech Case will provide a selection of case studies illustrating the challenges and opportunities faced by organizations o digital transformation, the projects outputs and the key lessons to be learnt from their experiences. |
| | Moderator: Ricardo Ramos – Open Innovation Consultant – Petrobras |
| | S1: André Souza Oliveira – Business Manager - SENAI CIMATEC |
| 14:20 - 15:20 | S2: Alexandre Pfeifer – Business Development Executive - IBM Technology Center |
| | S3: Jean Winter – CEO - E-Aware |
| | S4: Robison Souza – Strategic Account Executive – Hexagon |
| 15:20 - 15:40 | Hackathon Presentation - Petrobras |
| 15:40 - 16:10 | Startup Pitch - Sebrae |
| 16:10 - 16:20 | Ideation - Petronect |
| 16:20 - 16:30 | Coffee Break |
| TE | CH CUP COMPETITION: Which technology will make the difference in the future of the industry 4.0? |
| Objective: A com | petition to discover the technology that will make a difference in industry 4.0 for the O&G industry. |
| | Moderator: André Miceli – Columnist at MIT Sloan Review Brazil and Executive Director - Infobase |
| 16-20 17-20 | S1: Sergei Beserra – O&G Business Director - Gartner |
| 16:30 - 17:30 | S2: Augusto Borella – Digital Transformation General Manager – Petrobras |
| | S3: Carlos Aros - Director - Jovem Pan News |
| 17:30 - 17:35 | Cyber Security Moment - PWC |
| | TECH SHOW: Future challenges and opportunities in the digital technology era |
| opportunity to b | obal context of volatility and major transformations, the application of digital transformation technologies is the ring new business models, technological levels and extremely competitive costs to the oil industry. The panel aims to the challenges and opportunities of the country in this scenario.s scenario. |
| | Moderador: Pedro Doria – Co-founder and Editor at Meio, Columnist at CBN, Globo and Estadão |
| 17:35 - 18:35 | S1: Gustavo Roque - Founder and Project Leader - Mining Hub de Inovação da Vale |
| | S2: Alfredo Renault – R&D Superintendent - ANP |
| | S3: Gianna Saggazio – Innovation Director - CNI |
| 18:35 - 18:40 | Closing Cerimony |
| | |

18:40 - 19:10

Happy Hour

